



PROFILE

Experienced manager with a strong track record in engineering, project and operational management, within the defence industry.

Proficient in the control and management of software and hardware development project teams. Customer focused with good negotiation skills and commercial management abilities. Experienced in people management with an established leadership quality. Well-developed oral and written communication skills. A demonstrated ability to deliver results while working with demanding financial, technical and schedule constraints.

QUALIFICATIONS

- ✓ Draughting Certificate
- ✓ Sydney Technical College – Mechanical Engineering Certificate
- ✓ APESMA Commercial Management Certificate
- ✓ APESMA Project Management Certificate
- ✓ Defence Industry Study Course
- ✓ CBA IPI (Marilyn Bush Associates) Capability Maturity Model (CMM)– Assessor Certificate

EXPERTISE/SPECIALISATION

- ✓ Change Management
- ✓ Business Analysis
- ✓ Business system integration including HR, finance, and performance measurement

AFFILIATIONS

- ✓ Australian Institute of Project Management

CONTACT

PHONE

+614 1793 5111

WEBSITE

www.sb-a.com.au

EMAIL

bruce.hanson@sb-a.com.au

BRUCE HANSON

Domain Specialist/Task Force Advisor

SCOPE OF SUPPORT

Bruce has been providing consulting services to Australian clients since 2011, including:

- ✓ Securing the Land 400 Phase 3 Infantry Fighting Vehicles Program for Hanwha Australia
- ✓ Development and implementation of a business governance framework used across multi business units
- ✓ Led a business transformation project across 35 sites
- ✓ Project managed complex aspects of large scale commercial and defence (ASDEFCON) bids/contracts (up to circa of \$1B) with successful outcomes. (cost, schedule, quality)
- ✓ Drafted and negotiated several strategically important contracts, through the project lifecycle process from pre tender phase through to system acceptance
- ✓ Project managed the acceptance of the Combat System, Tactical Data System and the Sonar System for the first of class ship HUON–Mine Hunter Coastal into the Royal Australian Navy
- ✓ Led companywide implementation of business infrastructural improvements such as ERP system rollout and Earned Value Management system
- ✓ Conducted a detail review of the Royal Australian Navy - Hydrographic and Meteorological capability, which resulted in a number of prioritise potential business improvement programs
- ✓ Migrated core business functions from within a division into a single corporate shared service
- ✓ Led gap analysis and deep dive reviews across a number of key troubled projects, resulting in the development of recovery plans being established for the removal or reduction of risk exposure.

CAREER HIGHLIGHTS

- ✓ **Bianca Consulting** (2011 to 2015 and from 2018 - Current)
Principal
- ✓ **Northrop Grumman Australia** (2015 to 2017)
Director Operations & Integration
- ✓ **Thales Australia** (2002 to 2011)
 - ↳ General Manager Operations
 - ↳ Transition / Bid Manager
 - ↳ Program / Project Manager.

PERSONAL CHARACTERISTICS

- ✓ A mature and pragmatic thinker
- ✓ Interfaces well in a team environment
- ✓ Strong communicator
- ✓ Priority focused manager
- ✓ Diligent and extremely outcome focused
- ✓ Customer oriented
- ✓ Open and approachable
- ✓ Strong innovator
- ✓ Highly self-motivated
- ✓ Strategic goal & results orientated
- ✓ Problem solver.