



Stewart
Barr &
Associates

Engineering & Management Consultants

PROFILE

An MBA qualified and experienced civil and defence aerospace industry executive. Practical experience in business development, strategic planning, opportunity capture, stakeholder relationship management. Design and implementation of robust and resilient accredited management systems to CASA, DASA, ISO and SAE requirements.

QUALIFICATIONS

- ✓ MBA (SUT, 2003)
- ✓ B. App Sci (Metallurgy) (RMIT, 1980)
- ✓ GDBA (SUT, 1997)

EXPERTISE/SPECIALISATION

- ✓ ASDEFCON Response Management
- ✓ Aerospace Solution Design and implementation
- ✓ Strategic Business Growth Planning
- ✓ Implementation and Audit of Aerospace Management Systems
- ✓ Stakeholder Management
- ✓ General Management
- ✓ Business Case Development

CONTACT

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WEBSITE

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TERRY ROSE

Point of Contact / Bid Manager / Author

SCOPE OF SUPPORT

- ✓ ASDEFCON Project Management/Bid Management/Bid Coordination
- ✓ Solution Architect
- ✓ Bid Writing
- ✓ Project Governance and Risk Management

BID SUPPORT

- ✓ SB&A Point of Contact
- ✓ Development and refinement of financial modelling
- ✓ Development and refinement of Work Breakdown Structures
- ✓ Effective and efficient resource management
 - ✦ Open Communications
 - ✦ Clarity of expectations

PERSONAL CHARACTERISTICS

- ✓ NV1 Security Clearance - issued 2021
- ✓ Proficient in the MS Office suite of applications
- ✓ Experienced public speaker



CLIENT ENGAGEMENTS

- ✓ Par Avion / Airlines
 - ✈ CASA Part 145 Maintenance Repair and Overhaul capabilities - Acquisition Due Diligence Support – Efficacy and capability assessment - 2025
- ✓ Helicopter Resources
 - ✈ Capture Management Consultant - for the delivery of multiple medium-lift, twin engine helicopter capability in support of the Australian Antarctic Division - 2025
- ✓ Kellogg, Brown & Root
 - ✈ Business Development Manager – AIR Domain, 2023-2024.
- ✓ Qantas Defence Services – Northrop Grumman Australia
 - ✈ Business Development Manager – F35 Capability Development Manager, 2006 – 2023
- ✓ Aerostructures
 - ✈ General Manager, 2002 – 2006
- ✓ Jayrow Helicopters
 - ✈ CEO, 1995 – 2002
- ✓ Aviation Turbine Overhaul
 - ✈ General Manager, 1985 – 1995
- ✓ Defence Science and Technology Organisation, Dept of Defence
 - ✈ Research Officer – Fracture Mechanics, 1972 - 1985

COMPLEX DEFENCE BIDS SUPPORTED

- ✓ KBR
 - ✈ ASO C2CS RFP
 - ✈ Deployed ICT – Minerva
 - ✈ AIR 3503T3 – DEF150 ISR PED
 - ✈ JP9111 T3 – WSO
 - ✈ JP9102 LMA support
- ✓ QDS – NGA
 - ✈ Lycoming T-58 Propulsion System MRO
 - ✈ RR T-56 Propulsion System MRO
 - ✈ RR Adour Propulsion System MRO
 - ✈ GE LM2500 MRO
 - ✈ PT-6A Propulsion System MRO
 - ✈ F-35 Composite Systems MRO
 - ✈ F-35 Integrated CNI System MRO
 - ✈ F-35 EODAS MRO
 - ✈ F-35 AESA RADAR MRO
 - ✈ C-130 RADAR MRO
 - ✈ C-27J RADAR MRO
 - ✈ Boeing BBJ Sustainment
 - ✈ Bombardier Challenger Sustainment
 - ✈ Falcon 7X Sustainment
 - ✈ MRTT KC-30 Conversion
 - ✈ MRTT KC-30 Sustainment
 - ✈ C-27J Sustainment
 - ✈ C-130J Sustainment
 - ✈ MQ-4C Triton Sustainment
 - ✈ Land 400-2 Acquisition (on secondment to Rheinmetall)
 - ✈ JP2008 Satellite Ground Station East
 - ✈ C-130 Deep Maintenance (TNI-AU)
 - ✈ C-130 Centre Wing Overhaul (TNI-AU)

MOBILITY AND FLEXIBILITY

A resident of Melbourne, Victoria but free to travel both domestically and internationally for short or extended periods.

Familiar and comfortable with the time demands and intensity of responding to an ASDEFCON based ATM.